

**Procurement Title**

Flat Roofing Works Framework

**Procurement Option**

Open Tender Procedure

**New or Existing Provision**

Existing framework for roofing to be supplemented by this new framework

**Estimated Annual Framework Value and Funding Arrangements**

Estimated spend is between £2m and £4m per annum, £8m to £16m over the life of the framework.

Works called off under the Agreement will be funded via capital funding or clients (school, diocese etc) own budget.

**Framework Duration**

The Agreement will commence on the 27<sup>th</sup> June 2022 and be let for four-year period with no option to extend.

**Lotting**

Three geographical lots will be established on award of this framework. Approved framework providers under each lot will be ranked, with the highest ranked framework provider offered each call-off until a framework provider accepts the work. The call-off will be based on an agreed price list that covers all aspects of works, material, labour, equipment etc. Framework providers will have the opportunity to offer revised pricing each Spring of the Agreement. The revised pricing, along with the quality score, will be used to re-rank framework providers for each lot.

**Evaluation**

The Agreement will be established by evaluating contractors against the following criteria:

Stage 1: mandatory and discretionary grounds to ascertain suppliers' financial, technical capability and ability to demonstrate their experience in operating in compliance with Industry standards. Each tenderer must pass this stage before proceeding to stage 2. The Authority will use the industry standard selection questionnaire.

Stage 2: the tender bids will be evaluated on.

- 40% technical, quality, and social value
- 60% schedule of rates

Tenderers will be ranked based on their combined total score under stage 2 for each lot. All compliant tenderers will be invited to join the framework and the respective lots they've been successful in. The framework ranking will be used for the first twelve months of the agreement.

Each Spring of the framework, each framework provider may adjust their pricing score, per lot, via a re-opening of competition. Each framework providers quality score will be retained for the life of the framework.

**Contract Detail**

The current roofing framework (lot 12 of the reactive and planned improvement works framework) currently holds more building contractors for the purposes of reactive maintenance and small-scale maintenance improvements than for large

scale roofing refurbishment and replacement. As a result, the Authority does not currently have enough qualified contractors to support the future demand of large scale roofing works without a new framework.

The Authority will establish a new Framework Agreement that is specifically for flat roofing that will ensure the Authority can meet its future flat roofing requirements.

**Procurement Title**

Cold Recycled Bound Materials

**Procurement Option**

Open Tender Procedure

**New or Existing Provision**

New requirement for the provision of services to provide Cold Recycled Bound Materials across Lancashire.

**Estimated Annual Contract Value and Funding Arrangements**

The total estimated value of the Framework is £8,160,000 over a four-year term.

Funding is to be made available from the Capital budget for Highways. The schemes requiring these materials form part of the capital programme and are limited to the funding available.

There is no commitment or guarantee of the value of work and/or number of orders to be placed with the successful tenderers.

**Framework Duration**

The Framework is required for an initial 2-year period commencing in June 2022 with the option to extend for a further 2 years in individual periods of 12 months.

**Lotting**

The Framework will be split into three Lots:

Lot 1 – Planing materials mixed with cement. Estimated requirement 10,000 tonnes at a cost of £680,000 per annum.

Lot 2 – Planing materials mixed with foamed bitumen. Estimated requirement 10,000 tonnes at a cost of £680,000 per annum.

Lot 3 – Planing materials mixed with bitumen emulsion. Estimated requirement 10,000 tonnes at a cost of £680,000 per annum.

A single and different supplier will be appointed to each Lot and will fulfil the requirements of that Lot for the duration of the Framework. Suppliers may bid for one or more Lots but may only be appointed to one Lot. The Authority will award the Lots in the priority order of Lot 1, Lot 2, Lot 3.

The Framework will also include for contingency planning with the suppliers on the Framework providing backup across the three Lots to ensure security of supply.

Appointing three suppliers for the duration of the Framework will encourage a collaborative approach between the Authority and the individual supplier for each Lot.

## Evaluation

**Quality Criteria: 30%**

**Pricing Criteria: 70%**

The tender will be evaluated using the following criteria:

Stage 1: The Supplier Questionnaire (Crown Commercial Service (CCS)) that will evaluate suppliers against the following criteria: mandatory and discretionary grounds, economic and financial standing, technical capability questions, relevant experience, Health and Safety and Quality Assurance. Each tenderer must pass this stage in order to proceed to Stage 2.

Stage 2: The tender bids will be evaluated on

- 30% Quality Criteria (each Lot). The Quality Criteria will include social value in the overall weighting.
- 70% Price evaluation (each Lot). Tenderers will price for the materials for their preferred Lot(s). The total price for all material types, plant standdown charge, plant standing charge and testing of materials submitted by each Tenderer will be scored out of 70, per Lot.

The scores awarded for the Quality and Price criterion will be added together to give the Tenderer's overall score, per Lot., which will be used to place the highest scoring supplier for each Lot.

## Background

Road planings are produced when the surface layer of a tarmac road or footpath is removed. Road planning is used as an alternative to the complete removal of the road surface. The removed materials are loaded into a vehicle by Lancashire County Council and delivered for disposal or recycling. Planings containing coal tar are considered to be a waste material with hazardous properties. When a road has been identified as containing coal tar strict requirements apply to the removal and disposal of the material. One approach to dealing with materials contaminated with road tar is to reuse them. The process involves pulverising the coal tar, which is contaminated material, then use the arisings to produce a dense, non-permeable material to national standards.

The tar can be mixed with cement or cement and bitumen to encapsulate the contaminated arisings. This recycling process can be mixed as a cold material off site (*ex situ*) under controlled conditions by contractors with the required plant and materials. The recycled material can then be reused on the planed area of road using a conventional paver.

The introduction of Cold Recycled Bound Materials will enable the Authority's Highways Service to reuse road planings which could save an estimated £150 per tonne in disposal costs for contaminated planings (£96.70 of which is landfill tax.)

There are also environmental benefits as the process to mix the recycled materials is carried out as a cold process, this will reduce energy consumption and CO<sub>2</sub>e emissions through the use of cold recycled methods over conventional hot mix asphalt.

The use of these materials provides further benefits over conventional hot mix asphalt as they incorporate up to 95% recycled aggregate which eliminates the CO<sub>2</sub>e involved in quarrying and transportation of virgin aggregates while also preserving finite resources.

**Contract Detail**

The Framework and Call Off Agreement for this requirement will be developed with Legal Services.

**Procurement Title**

Provision of Earthworks (Zone C) at Salmesbury Enterprise Zone

**Procurement Option**

Open Tender Procedure

**New or Existing Provision**

The contract for Earthworks at Zone A of the Salmesbury Enterprise Zone is now being completed. There is now a new requirement for the next priority phase of the project which is for the provision of Earthworks at Zone C on the Salmesbury Enterprise Zone.

**Estimated Annual Contract Value and Funding Arrangements**

The value of the works is £4,759,421 (includes £432,675.00 contingency) which will be funded from the Lancashire County Council Capital Programme.

All the funding has been secured and is available for this project.

**Contract Duration**

The Contract for the Earthworks (Zone C) will be for an estimated period of around 9 months

**Lotting**

No lotting

**Evaluation**

<b>Quality: 30%</b>	<b>Financial Criteria: 70%</b>
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The Contract will be established by evaluating contractors against the following criteria:

Stage 1: The industry standard Supplier Questionnaire will be used to evaluate suppliers against the following criteria: mandatory and discretionary grounds, economic and financial standing, technical capability questions, relevant experience, Health and Safety and Quality Assurance. Each tenderer must pass this stage in order to proceed to Stage 2.

Stage 2: The tender bids will be evaluated on

- 30% Quality (includes evaluation on quality, technical, and social value )
- 70% Financial Criteria

## **Background**

The development of the Salmesbury Enterprise Zone requires the provision of further Earthworks at Salmesbury Enterprise Zone. This is part of the enabling works required to prepare the site for development plots within the Enterprise Zone site. The first phase for Earthworks (Zone A) is now being completed. There is now a requirement to place a contract for the next priority phase of the enabling works on the Salmesbury Enterprise Zone which is for Earthworks in Zone C.

The works include the excavation and disposal of soil and stones containing inert hazardous waste which must be removed to a licensed Environmental Agency waste disposal site. After the waste material has been excavated the successful contractor must import limestone and compact the area as per the specification. It is proposed to re-use site won inert material (subject to testing) to form the stone capping layer. Only excavated material considered inert hazardous waste will be removed from site and taken to a license waste disposal site.

**Procurement Title**

Countywide Roving Nights Service

**Procurement Option**

Open Tender Procedure

**New or Existing Provision**

Existing. The current Roving Nights Service contract end date is 30<sup>th</sup> September 2022.

**Estimated Annual Contract Value and Funding Arrangements**

The potential annual contract value of this service is up to £949,000. The current budget will be able to accommodate annual costs of circa. £950,000 so it is not expected that this level of spend will put pressure on the Council's base budget. The total estimated value over the total duration of the contract is up to £ 2,847,000.

This service is funded from the iBCF Grant at present and, as the value of this funding is only confirmed on a 12-month basis, it is only confirmed for the financial year 2022/23. However, this funding has been provided at the same level since 2019/20 and considering one of the three key purposes of the iBCF is to reduce pressures on the NHS including supporting more people to be discharged from hospital (which has been a government priority during the pandemic) it is assessed as relatively low risk that this will reduce or cease in future years. On the basis of this assessment Corporatee Management Team approved a more long-term approach to the commissioning of other iBCF funded services and agreed to take the financial risk on any subsequent funding reductions.

An uplift will be applied throughout the term of this contract each April as part of the fee setting exercise across Lancashire County Council, Adult Social Care. The uplifts will be calculated as a weighted average of national living wage, pension, national insurance and other inflationary factors.

**Contract Duration**

The initial contract period will be for 2 years with an option to extend the contract by any number of defined periods provided that the total contract period does not exceed 3 years. Each contract will have a break clause allowing the contract to be terminated at any time giving 6-month notice.

**Lotting**

The Service will be made up of three geographical Lots:

- Lot 1 - Central Lancashire
- Lot 2 - East Lancashire
- Lot 3 - North Lancashire

There will be no restriction on the number of Lots a Tenderer can bid for. This will allow providers to bid to provide the service across Lancashire or in the area in which they have greater presence, providing opportunity for both small and larger organisations. The highest scoring bid in each lot will be the successful tenderer.

### **Evaluation**

<b>Quality Criteria 60%</b>
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<b>Financial Criteria 40%</b>
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### **Social Value**

10% of the award criteria will be allocated to Social Value. The objective will be focused on 'promoting equity and fairness' with a view to help service users maintain their independence.

### **Contract Detail**

The Roving Nights Service forms part of the Authority's Intermediate Care offer alongside Crisis, Reablement, Residential Rehabilitation and Hospital Aftercare. The purpose of the service is to support people who have night-time social care needs to remain living in their own homes, to avoid unnecessary admissions to residential care homes and hospitals, and support hospital discharge.

Predominantly, the service will be used to support people in the short-term following an illness or a change in circumstances; however, longer-term support may be required where ongoing night-time needs have been identified but cannot be met by other means.

The service is only available to people who have eligible social care needs, live in their own home and who have a night-time social care need identified. In the main, the service is a planned and not an emergency service, however, there may be a requirement to respond to urgent needs.

The service operates area-based runs of two carers, 7 days a week, with visits being task focused and around 15 minutes in duration.

The new contract(s) are expected to commence 1st October 2022.

**Procurement Title**

Supported Accommodation for Young People

**Procurement Option**

Open Tender Procedure

**New or Existing Provision**

Existing. The current block contracts relating to the provision of supported accommodation for young people all expire by 31<sup>st</sup> March 2023.

Support is also currently commissioned through spot arrangements via the regional Northwest Flexible Purchasing System (FPS) which is set to continue.

**Estimated Contract Value and Funding Arrangements**

It is intended that block contract arrangements are set up for these services, with a value of up to £4.2m per annum. The total potential value is up to £21m. The total potential value is exclusive of annual inflationary uplifts, which will be set annually for awarded contract(s).

**Contract Duration**

Service contracts will be up to 5 years in length, with break points and potential extensions built in.

**Lotting**

It is anticipated that the delivery of supported accommodation services will be separated into 4 main lots (contract categories) to enable commissioning arrangements to be established on a district, a locality or a countywide footprint dependent upon various factors including the type of service, anticipated demand, efficiency of service delivery and value for money. Each of the 4 contract categories may be further subdivided on a geographical basis, and in total approximately 25 contracts may be let.

Lot 1: a) Core: multi-occupancy (6+ units) accommodation-based support service with 24-hour staffing on site; b) Visiting support: accommodation-based and/or dispersed, which can provide either a stepped down level of support from the core or can be accessed directly by young people whose needs can be best met in this service; c) Emergency accommodation.

Lot 2: Teenage Parents: visiting or on-site accommodation-based support.

Lot 3: Supported Lodgings: Support provided in a home environment by a host householder(s).

Lot 4: Short term supported accommodation services for people who are homeless which accepts families, single people and young people.

**Evaluation****Quality Criteria 60%****Financial Criteria 40%**

The award criteria will be: Quality Criteria 60% and Financial Criteria 40%.

Social value will form 10% of the quality criteria. The social value objectives will focus on the promotion of training and employment opportunities for the people of Lancashire and building the capacity and sustainability of the voluntary and community sector.

### **Contract Detail**

The Services will provide support to Children Looked After (CLA), Care Leavers and vulnerable young people including those who are homeless, primarily aged 16 to 21, in accordance with the Lancashire Joint Homeless Protocol. Services will be provided within:

- a) accommodation which is named within the tender documents, or
- b) where accommodation is not named within the tender documentation, tenderers will be required to source suitable accommodation.

The key objectives are to ensure that young people have a safe place to live and have access to the appropriate support to acquire the necessary skills to move on successfully to more independent living and to develop the responsibilities associated with adulthood. The Services support the Authority to fulfil its sufficiency duty in relation to accommodation and improved outcomes for Children Looked After.

Services will be commissioned under block arrangements, where charges to be paid are fixed upon service volumes commissioned.

The needs of young people are wide-ranging and various types of supported accommodation services will continue to be commissioned, including core 24/7-staffed services, visiting support arrangements, supported lodgings and emergency accommodation. Services are currently provided for 368 young people, and for 53 families.

Supported accommodation services for young people are currently unregulated however in December 2021 following a consultation process that commenced in February 2020, the DfE announced the introduction of mandatory national standards from Autumn 2023 which will be overseen by an Ofsted-led registration and inspection regime expected to begin from April 2024. Whilst the new approach aims to minimise administrative complexity and to maximise cost effectiveness and flexibility for providers within in their accommodation portfolios, the cost implications of applying the new standards are unclear, with varying feedback provided in the consultation. A prudent degree of contingency is reflected in the estimated contract value to reflect the uncertainty.

The Authority continues to experience significant budget pressures in relation to placement costs - predominantly for children's home placements - and will strive to ensure that the supported accommodation services will deliver high quality standards and value for money.

In addition to the block-contract services, the Authority will continue to work collaboratively with the wider North-West region and be a named party in regional framework arrangements for spot commissioning.